

SOUTHERN ALABAMA AHEC

FINANCIAL REPORT

For the Fiscal Year Ended August 31, 2022

SOUTHERN ALABAMA AHEC

FINANCIAL REPORT

For the Fiscal Year Ended August 31, 2022

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Powell and Jones CPA

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Southern Alabama AHEC
Brewton, Alabama

Report on the Financial Statements

Opinion

We have audited the accompanying financial statements of Southern Alabama AHEC (a nonprofit organization), which comprise the statement of financial position as of August 31, 2022, and related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Southern Alabama AHEC as of August 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Southern Alabama AHEC and meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management's for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibilities for the Audit of the financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess risks of material misstatement of the financial statements, whether due to fraud or error and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Southern Alabama AHEC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Southern Alabama AHEC's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control matters that we identified during the audit.

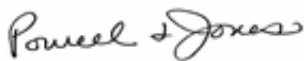
Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the statement of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Report on Summarized Comparative Information

We have previously audited Southern Alabama AHEC's 2021 financial statements, and our report dated January 7, 2021, expressed an unmodified opinion on those audited financial statements.

In our opinion, the summarized comparative information presented herein as of and for the year ended August 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.



Powell and Jones CPA
Lake City, Florida
February 13, 2022

BASIC FINANCIAL STATEMENTS

SOUTHERN ALABAMA AHEC
STATEMENT OF FINANCIAL POSITION

August 31, 2022

(With Summarized Information for the Fiscal Year Ended August 31, 2021)

	2022	2021
ASSETS		
Current assets		
Cash	\$ 285,707	\$ 98,471
Grant funds receivable	34,185	23,806
Prepaid expenses	1,109	1,454
Total current assets	321,001	123,731
Fixed assets		
Equipment	3,071	3,071
Less accumulated depreciation	(3,071)	(3,071)
	-	-
Total assets	\$ 321,001	\$ 123,731
LIABILITIES AND NET ASSETS		
Liabilities		
Current liabilities		
Accrued payroll expenses	\$ 6,694	\$ 8,745
Accrued compensated absences	22,308	11,516
Total liabilities	29,002	20,261
Net assets		
Without donor restrictions	291,999	103,470
Total net assets	291,999	103,470
Total liabilities and net assets	\$ 321,001	\$ 123,731

See notes to financial statements

SOUTHERN ALABAMA AHEC

STATEMENT OF ACTIVITIES

For the Fiscal Year Ended August 31, 2022

(With Summarized Information for the Fiscal Year Ended August 31, 2021)

	2022	2021
NET ASSETS WITHOUT DONOR RESTRICTIONS		
SUPPORT AND REVENUE		
Support		
Area Health Education Center grant funds		
Federal	\$ 114,761	\$ 115,000
Other grants and contributions	276,387	158,818
In-kind contributions	10,500	24,456
Total support	401,648	298,274
Revenue		
Contractual and other income	338,717	227,982
Total revenue	338,717	227,982
Total support and revenue	740,365	526,256
FUNCTIONAL EXPENSES		
Program services		
Healthcare education		
Personnel services	259,791	228,011
Operating expenses	256,072	236,832
Total program services	515,863	464,843
Supporting services, management and general:		
Operating expenses	35,973	38,380
Total supporting services	35,973	38,380
Total expenses	551,836	503,223
Change in net assets	188,529	23,033
Net assets at beginning of year	103,470	80,437
Net assets at end of year	\$ 291,999	\$ 103,470

See notes to financial statements

SOUTHERN ALABAMA AHEC

STATEMENT OF FUNCTIONAL EXPENSES

For the Fiscal Year Ended August 31, 2022

(With Summarized Information for the Fiscal Year Ended August 31, 2021)

	Program Services	Supporting Services	Totals	
	AHEC	Management and General	2022	2021
PERSONNEL SERVICES				
Salaries	\$ 222,894	\$ -	222,894	\$ 181,770
Payroll taxes and benefits	36,897	-	36,897	46,241
	<u>259,791</u>	<u>-</u>	<u>259,791</u>	<u>228,011</u>
OPERATING EXPENSES				
Payroll services	-	-	-	1,292
Consultant services	11,200	-	11,200	3,680
Contractual services- CARES Act	109,950	-	109,950	71,736
Contractual services- RADx	-	-	-	56,492
Dues and training	-	-	-	4,700
Insurance	-	3,679	3,679	1,479
Rent	-	10,500	10,500	24,456
Custodian	-	9,900	9,900	-
Materials and supplies	43,704	2,256	45,960	68,488
Telephone and utilities	-	3,775	3,775	2,507
Travel	38,602	-	38,602	41,145
Postage	-	5,863	5,863	117
Printing	-	-	-	578
Participant support	23,922	-	23,922	22,095
Other expenses	28,694	-	28,694	32,939
	<u>256,072</u>	<u>35,973</u>	<u>292,045</u>	<u>331,704</u>
Total expenses	<u>\$ 515,863</u>	<u>\$ 35,973</u>	<u>\$ 551,836</u>	<u>\$ 503,223</u>

See notes to financial statements

SOUTHERN ALABAMA AHEC

STATEMENT OF CASH FLOWS

For the Fiscal Year Ended August 31, 2022

(With Summarized Information for the Fiscal Year Ended August 31, 2021)

	2022	2021
Cash flows from operating activities:		
Cash received from government grants and contracts	\$ 380,769	\$ 273,802
Cash received from participants and other	338,717	227,833
Cash paid for employee services	(251,050)	(223,204)
Cash paid to contractors and vendors	(281,200)	(251,527)
Net cash provided by operating activities	<u>187,236</u>	<u>26,904</u>
 Net increase in cash	 187,236	 26,904
Cash, beginning of year	98,471	71,567
Cash, end of year	<u>\$ 285,707</u>	<u>\$ 98,471</u>
 Reconciliation of change in net assets to net assets provided by operating activities		
Change in net assets	<u>\$ 188,529</u>	<u>\$ 23,033</u>
 Adjustments to reconcile change in net assets to net cash provided by operating activities		
(Increase) decrease in grants receivable	(10,379)	(16)
(Increase) decrease in prepaid expenses	345	(633)
Increase (decrease) in accounts payable	-	(287)
Increase in accrued payroll expenses	8,741	4,807
Total adjustments	<u>(1,293)</u>	<u>3,871</u>
 Net cash provided by operating activities	<u>\$ 187,236</u>	<u>\$ 26,904</u>

See notes to financial statements

SOUTHERN ALABAMA AHEC

NOTES TO FINANCIAL STATEMENTS

For the Fiscal Year Ended August 31, 2022

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Organization and Purpose

The Southern Alabama AHEC (the Organization) is a nonprofit corporation organized on August 4, 2014, for the purpose of providing education and training programs for health professionals and others in the Southern Alabama catchment area, consisting of ten contiguous counties. The Organization is committed to expanding the healthcare workforce, by encouraging diversity and equal distribution of the healthcare providers, especially in underserved communities. Under the guidance of the Alabama Statewide AHEC Program, and the Board of Directors, the Organization's mission is to reduce health disparities in underserved Alabama communities within the ten-county service area that includes: Baldwin, Butler, Clarke, Conecuh, Covington, Crenshaw, Escambia, Mobile, Monroe, and Washington Counties. The Organization is primarily funded by a subaward agreement with the University of Alabama at Birmingham, which is the prime recipient of U.S. Public Health Service program funds. The Organization is governed by a voluntary board of directors selected from the ten-county area.

B. Basis of Accounting

The Organization follows standards of accounting and financial reporting prescribed for voluntary health and welfare agencies. It uses the accrual basis of accounting for financial reporting, which recognizes revenues when earned and expenses as incurred. Federal, state and local government, and other public grants are recorded as support when performance occurs under the terms of the grant agreement.

The financial statements are presented in accordance with Financial Accounting Standards Boards (FASB) Accounting Standards Codification (ASC) 958 dated August 2016, and the provisions of the American Institute of Certified Public Accountants (AICPA) "Audit and Accounting Guide for Not-for Profit Organizations" (the "Guide"). (ASC) 958-205 was effective January 1, 2018.

Under the provisions of the Guide, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

The costs of providing the various programs and other activities have been detailed in the Statement of Functional Expenses and summarized on a functional basis in the Statement of Activities. Salaries and other expenses which are associated with a specific program are charged directly to that program. Salaries and other expenses which benefit more than one program are allocated to the various programs based on the relative benefit provided.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

C. Fixed Assets and Depreciation

The Organization follows the practice of capitalizing all expenditures in excess of \$1,000 at cost, or, if donated, at fair market value at date of acquisition. Proceeds from the sale of properties, if unrestricted, are transferred to operating net asset balances, or if restricted, to amounts restricted for property acquisitions. The Organization utilizes straight line depreciation with useful lives ranging from 3 to 7 years.

D. Leases

The Southern Alabama AHEC has two in-kind leases for office space with remaining terms of one to ten years at various monthly rates. The Southern Alabama AHEC reports in-kind leases as a revenue and the total lease revenue for the year ending August 31, 2022, was \$10,500. Leases held by the Southern Alabama AHEC are reported in the financial statements of the Organization, in accordance with FASB ASC 842. The Schedule below shows the annual in-kind revenue that is shown as In-kind contributions on the financial statements.

Year	Monthly Payment	Lease Payments
2022	\$ 875	\$10,500
2023	500	6,000
2024	500	6,000
2025	500	6,000
2026	500	6,000
		<u>\$ 34,500</u>

E. Revenue Recognition

The Organization's primary revenue is derived from subgrant contracts with the University of Alabama at Birmingham. These revenues, which are susceptible to accrual, are recognized when they become measurable and available as net current assets. Other revenues are recorded on the accrual basis.

F. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

G. Cash Equivalents

For the Statement of Cash Flows, cash equivalents, if any, consist of short-term, highly liquid investments which are readily convertible into cash within ninety (90) days of purchase.

H. Deferred Revenues

As applicable year to year, the Organization records deferred revenue on its balance sheet. Deferred revenues arise when resources are received by the Organization before it has fully earned them, as when grant monies are received prior to the incurrence of qualifying expenditures. In subsequent periods, or when the Organization has fully earned the revenues, the liability for deferred revenue is removed from the balance sheet and revenue is recognized.

I. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate fair value of each class of financial instruments for which it is feasible to estimate that value:

- Cash, Accounts Receivable and Accounts Payable – Carrying amount approximates fair value due to the short maturity of these financial instruments.

At August 31, 2022, the Organization had no assets or liabilities subject to disclosure of fair value measurements per FASB Statement No. 157.

J. Advertising Costs

The Organization's general policy is to expense advertising costs as incurred. There were no advertising costs for the fiscal year ending August 31, 2022.

NOTE 2. **FIXED ASSETS AND DEPRECIATION**

Depreciation of furniture and fixtures, and machinery and equipment, and vehicles is provided over the estimated useful lives of the respective assets on a straight-line basis. In accordance with Board policy, assets costing less than \$1,000 are generally fully expensed in their year of acquisition. The Organization's fixed assets at August 31, 2022 follows:

	<u>Cost</u>	<u>Life</u>
Equipment	\$ 3,071	5
Less: accumulated depreciation	<u>(3,071)</u>	
	<u>\$ -</u>	

NOTE 3. **ACCRUED COMPENSATED ABSENCES**

Employees are compensated for their unused personal leave upon termination. The Organization had a liability of \$22,308 for accrued compensated absences at August 31, 2022.

NOTE 4. **CASH**

Cash includes amounts deposited in a single demand deposit account. Federal depository insurance covers up to \$250,000 within this account. As of August 31, 2022, \$35,707 of these funds were uninsured by federal depository insurance.

NOTE 5. **PENSION PLAN**

The Organization's employees are paid under a staff leasing arrangement with a staff leasing Company. The Company provides various benefits to the staff under the leasing arrangement, including a retirement plan. The Organization reimburses the Company for employee salaries and benefits.

NOTE 6. **INCOME TAXES**

The Organization has been granted an exemption from income taxes under Internal Revenue Code, Section 501(c)(3), as a nonprofit corporation. As required by Internal Revenue Service's regulations, the Organization annually files a Form 990, "Return of Organization Exempt from Income Tax" with the Internal Revenue Service. The returns for 2020, 2021 and 2022 are currently subject to review and adjustment by the Internal Revenue Service.

NOTE 7. CONTINGENCIES

There is a contingent liability due to the fact that all possible applicable regulatory audits have not been completed for the fiscal year ended August 31, 2022. Under provisions of the funding agreements, any eventual expenditures determined to be not in compliance with grant regulations would be subject to repayment by the Organization. The Organization's administration believes that all expenditures were significantly in compliance with appropriate grant regulations.

NOTE 8. EXPENSES BY FUNCTION

Expenses by function have been allocated among program and supporting services classifications on the basis of time records and on estimates made by the Organization's management as follows;

<u>Expense</u>	<u>Method of Allocation</u>
Salaries and benefits	Time and effort
Staff training, dues, subscriptions, insurance, travel, communications postage, printing, and supplies	Charged directly to the benefitting program or allocated by relative total program expense
Professional services (consultants, accounting, legal)	Charged directly to the benefitting program or allocated by relative total program expense
Facilities costs and rent	Allocation based upon relative total usable square footage

NOTE 9. CONCENTRATION OF REVENUE SOURCES

Approximately 16% of the Organization's revenues is derived from one Federal grant contract which must be periodically renewed.

NOTE 10. RECEIVABLES

Receivables at year end consisted of \$ 34,185 in funds due under two Federal grants. Management considers these funds to be fully collectible based upon historical information.

NOTE 11. INVENTORIES

It has consistently been the policy of the Organization to record acquisition of goods and supplies as expenditures at the time of purchase. The amount of such inventory on hand at any one time would be a nominal amount and considered to be immaterial.

NOTE 12. DONATED SERVICES AND FACILITIES

The Organization received a significant amount of donated services from unpaid volunteers who serve as officers and board members and assist in special programs. No amounts have been recognized in the statement of activities because the criteria for recognition under Financial Accounting Standards Board Codification ASC 958 "Not-for-Profit Entities" have not been satisfied.

There are agreements with University of South Alabama and Morris Middleton for the provision of office space. For the year ended August 31, 2022, the value of these contributed facilities was \$10,500 which has been recognized as in-kind contributions and general expenses on the Statement of Activities.

NOTE 13. SUBSEQUENT EVENTS

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through February 13, 2023, the date the financial statements were available to be issued.

NOTE 14. RISK MANAGEMENT,

The Organization is exposed to various risk of loss related to torts, theft of, damage to and destruction of assets, errors and omissions; and natural disasters for which the Organization carries insurance. Insurance against loss is provided through various commercial insurers for the following types of risk:

- Workers' Compensation and Employer's Liability
- General Liability
- Directors' and Officers' Liability

The Organization's coverage for Workers' Compensation is under a retrospectively rated policy provided by the staff leasing Company. Premiums are accrued based on the ultimate cost-to-date of the Company's experiences for this type of risk.

NOTE 15. COMPARATIVE DATA

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended August 31, 2021.

NOTE 16. LIQUIDITY AND AVAILABILITY

Financial assets available within one year of the statement of financial position date of August 31, 2022, for general expenditures are as follows:

Cash	\$ 285,707
Accounts receivable	<u>34,185</u>
Total financial assets available	<u>\$ 319,892</u>

The Organization manages its liquid assets in accordance with regular budgeting processes developed through the coordinated efforts of management and the Board of Directors. Quarterly reporting by management to those charged with governance ensures the results from operating activities are monitored closely.

SUPPLEMENTARY INFORMATION

SOUTHERN ALABAMA AHEC
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
For the Fiscal Year Ended August 31, 2022

Federal Grantor/Pass-Through Grantor/ Program Title	CFDA Number	Grantor Number	Program Award Amount	Current Year Revenues	Current Year Expenditures
FEDERAL AWARDS					
Nonmajor programs					
Department of Health and Human					
Services- Area Health Education Centers Point					
of Services Maintenance and Enhancement Awards					
Passed through University of					
Alabama at Birmingham					
Federal AHEC Grant	93.107	000522851-003	\$ 114,765	\$ 114,761	\$ 114,761
Passed through Urban Institute					
Partnering for Vaccine Equity	93.185	102351-0002	79,957	69,050	69,050
Total federal awards			<u>\$ 194,722</u>	<u>\$ 183,811</u>	<u>\$ 183,811</u>

See Notes to Schedule of Expenditures of Federal Awards.

SOUTHERN ALABAMA AHEC

Notes to Schedule of Expenditures of Federal Awards

For the Fiscal Year Ended August 31, 2022

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying policies and presentation of the Schedule of Expenditures of Federal Awards of Southern Alabama AHEC have been designed to conform to generally accepted accounting principles as applicable to voluntary health and welfare agencies, including the reporting and compliance requirements of the Audits of States, Local Governments, and Non-Profit Organizations and Office of Management and Budget Uniform Guidance.

A. Reporting Entity

The reporting entity consists of Southern Alabama AHEC. The Organization includes a Schedule of Expenditures of Federal Awards for the purpose of additional analysis.

B. Basis of Accounting

Basis of accounting refers to when revenues and expenditures or expenses are recognized in the accounts and reported in the financial statements. Basis of accounting related to the timing of the measurements made, regardless of the measurement focus.

The accrual basis of accounting is followed in the Schedule of Expenditures of Federal Awards. Under the accrual basis, revenues are recognized when they become earned. Expenses generally are recorded when a liability is incurred.

MANAGEMENT LETTER

To the Board of Directors of
Southern Alabama AHEC
Brewton, Alabama

In planning and performing our audit of the financial statements of Southern Alabama AHEC, Inc. for the fiscal year ended August 31, 2022, we considered the Organization's internal control structure to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the internal control structure.

However, during our audit, we noted certain matters involving the internal control structure, and other operational matters that are presented for your consideration. This letter does not affect our report dated February 13, 2023, on the financial statements of Southern Alabama AHEC, Inc.

PRIOR YEAR FINDINGS

Financial Statement Preparation – A system of internal control over financial reporting includes controls over financial statement preparation, including footnote disclosures. While your auditor can assist with the preparation of your financial statement and related footnotes, the financial statements are the responsibility of management. A deficiency exists when the Organization does not have the expertise necessary to prevent, detect, and correct misstatements. A deficiency in internal control exists in instances where the Organization is not capable of drafting the financial statements and all required footnote disclosures in accordance with generally accepted accounting principles. Possessing suitable skill, knowledge, or experience to oversee services an auditor provides in assisting with financial statement preparation requires a lower level of technical knowledge than the competence required to prepare the financial statements and disclosures.

Inadequate Separation of Accounting Duties – Because of the limited number of personnel, it is not always possible to adequately segregate certain incompatible duties. One employee has access to both physical assets, including cash, and the related accounting records. Consequently, the possibility exists that unintentional or intentional errors or fraud could exist and not be promptly detected. Our audit did not reveal errors resulting from this lack of separation of employee duties and responsibilities.

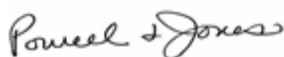
During the current year the Organization established procedures to address this inherent weakness. These procedures when documented in the “Fiscal Policies and Procedures” and fully followed should substantially address this weakness.

CURRENT YEAR FINDINGS

We noted no additional reportable findings in the current year.

CONCLUSION

We have reviewed our findings with the Executive Director and have provided her with documentation as requested. We very much enjoyed the challenges and experiences associated with our audit of the Organization. We appreciate the helpful assistance and courtesy afforded us by all employees and look forward to working with you in the future.



Powell and Jones CPA
Certified Public Accountants
February 13, 2023

Communication with Those Charged with Governance

To the Board of Directors
Southern Alabama AHEC
Brewton, Alabama

We have audited the financial statements of Southern Alabama AHEC for the year ended August 31, 2022. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Southern Alabama AHEC, Inc. are described Note 1 to the financial statements. No new accounting policies were adopted, and the application of existing policies was not changed during 2020. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. There are no sensitive estimates affecting Southern Alabama AHEC's financial statements.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. There are no sensitive disclosures affecting the financial statements.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. There were no such misstatements identified during our audit.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated February 13, 2023.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a “second opinion” on certain situations. If a consultation involves application of an accounting principle to the Organization’s financial statements or a determination of the type of auditor’s opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

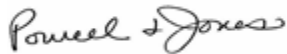
We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization’s auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Information in Documents Containing Audited Financial Statements

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This information is intended solely for the use of the Board of Directors and management of Southern Alabama AHEC and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,



Powell and Jones CPA
Certified Public Accountants
February 13, 2023